

Reinventing Project Controls at Festool



## AGENDA

THE STORY OF FESTOOL

OUR PASSION FOR PROGRESSION

COLLABORATING WITH PLANISWARE

THE OUTPUTS

Q&A



## ABOUT



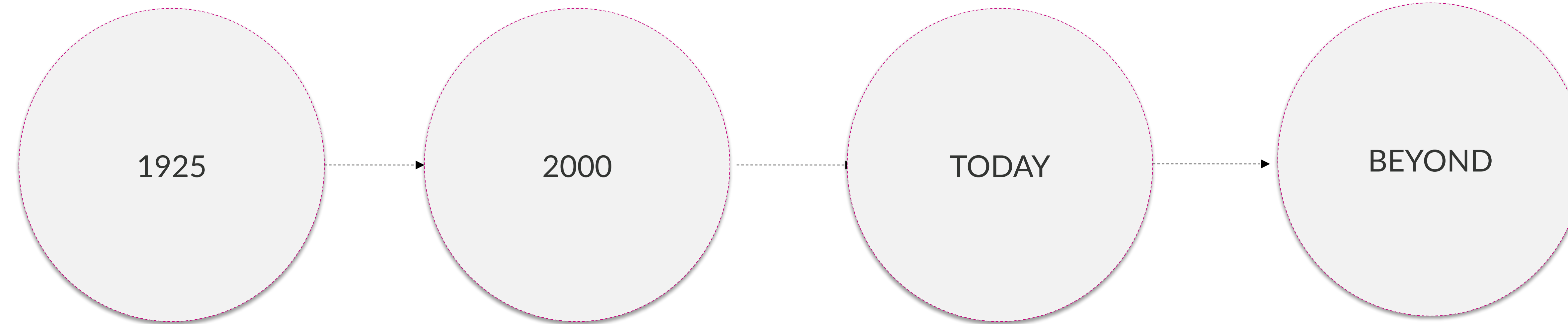
CLEVE BANKSTON HEAD OF PMO, FESTOOL



WHO ARE FESTOOL









FESTOOL'S PATH FOR PROGRESSION





**TOOLS** - To support the efficiency of our workforce

- Project Management / Cost Management / Resource Utilization / Reporting
- Planning of schedule, cost requirements and controlling
- Integration alongside existing tools to create a unified visible approach.

**PROJECT ORGANIZATION** – Expectations regarding the project process

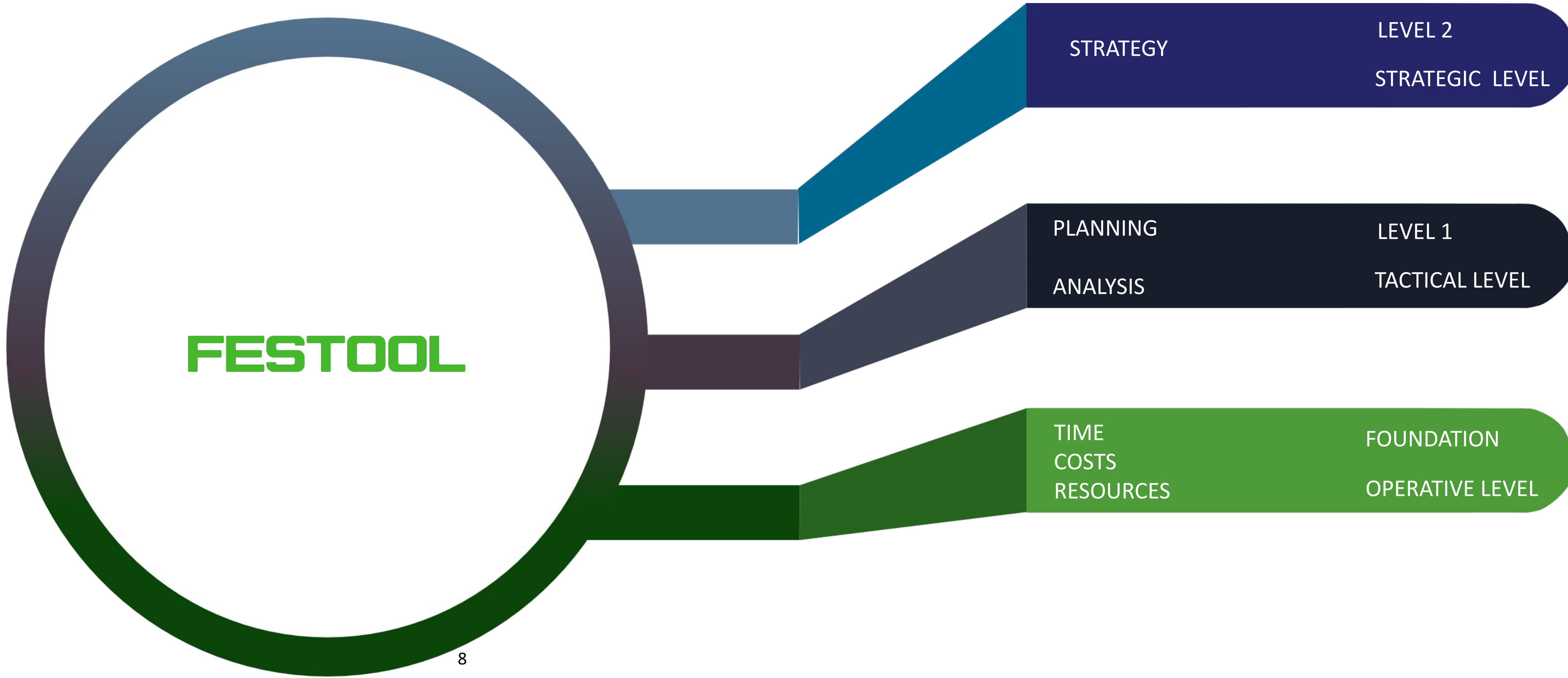
- Tasks, competencies and responsibilities per role. Handling capacity bottlenecks
- Handling of the escalation process and reporting
- System dedicated to the exchange of experience and development of project management

**PEOPLE** - To create the best workforce

- A tool to manage our training and retention programme
- Create alignment on what we define Project Management to be

**FESTOOL**

IN DETAIL





## THE NEED



PAIN POINTS ANALYSED

TIME

Having a structured approach which will help us learn from the past and improve efficiencies on future projects

COST REDUCTION

Enable visibility into project budgets and forecasts to determine overall financial health

STAKEHOLDER ENGAGEMENT

Helping senior management make informed decisions, allowing rationale behind budgetary decisions and increasing engagement from leadership

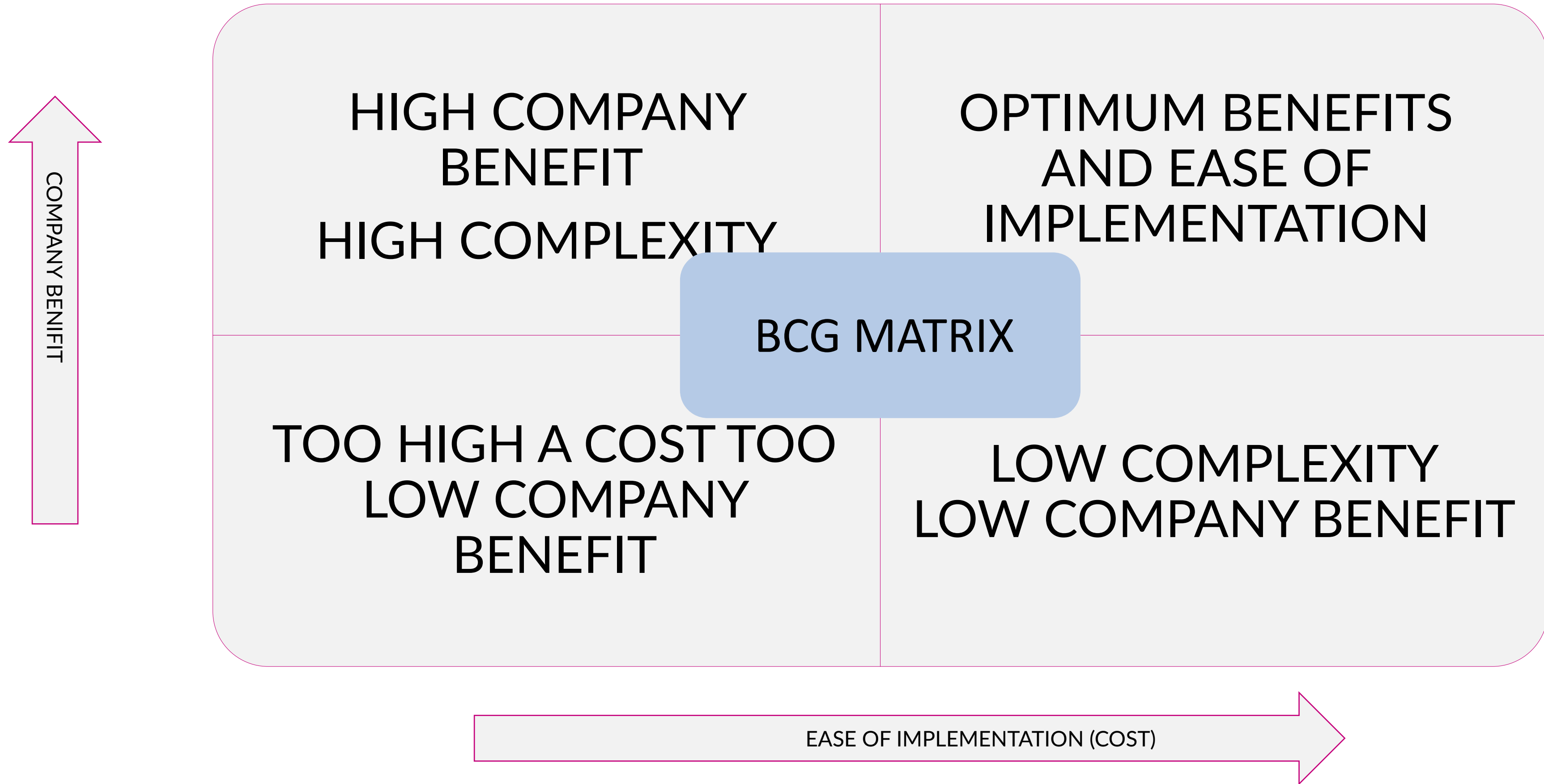
OBJECTIVE ALIGNMENT

Having a clear vision of what the company wants to achieve at every level can allow teams to focus on projects aligning to the overall goal





OUR FOCUS UNDERSTOOD



## THE SCOPE

### Many projects to be managed

- ▶ Generate overview of projects (costs, deadlines, value proposition)
- ▶ Develop a project from the idea to its completion (with variable visibility)
- ▶ Support in project selection and project prioritization
- ▶ Clarify which projects are currently not being tracked
- ▶ Generate an overview for total cost
- ▶ Plan and assign resources
- ▶ Use synergies in project management

### Manage single projects

- ▶ A clear project framework brings fun and improves clarity
- ▶ Basic requirements regarding processes and the use of methodologies
- ▶ Managers and project managers become familiar with the requirements for projects at TTS
- ▶ Tools facilitate the project work

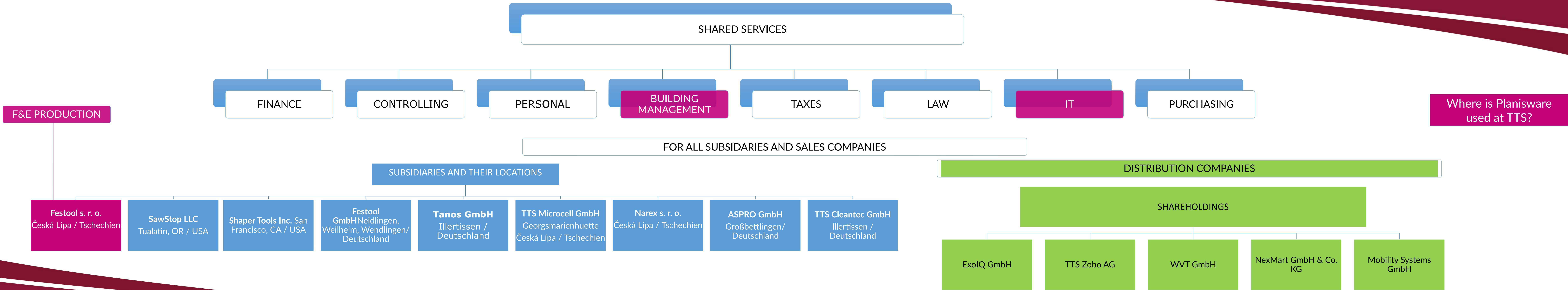


We want to do the right projects, and do the projects right!



ENABLING VISIBILITY ACROSS THE BOARD





Where is Planisware used at TTS?

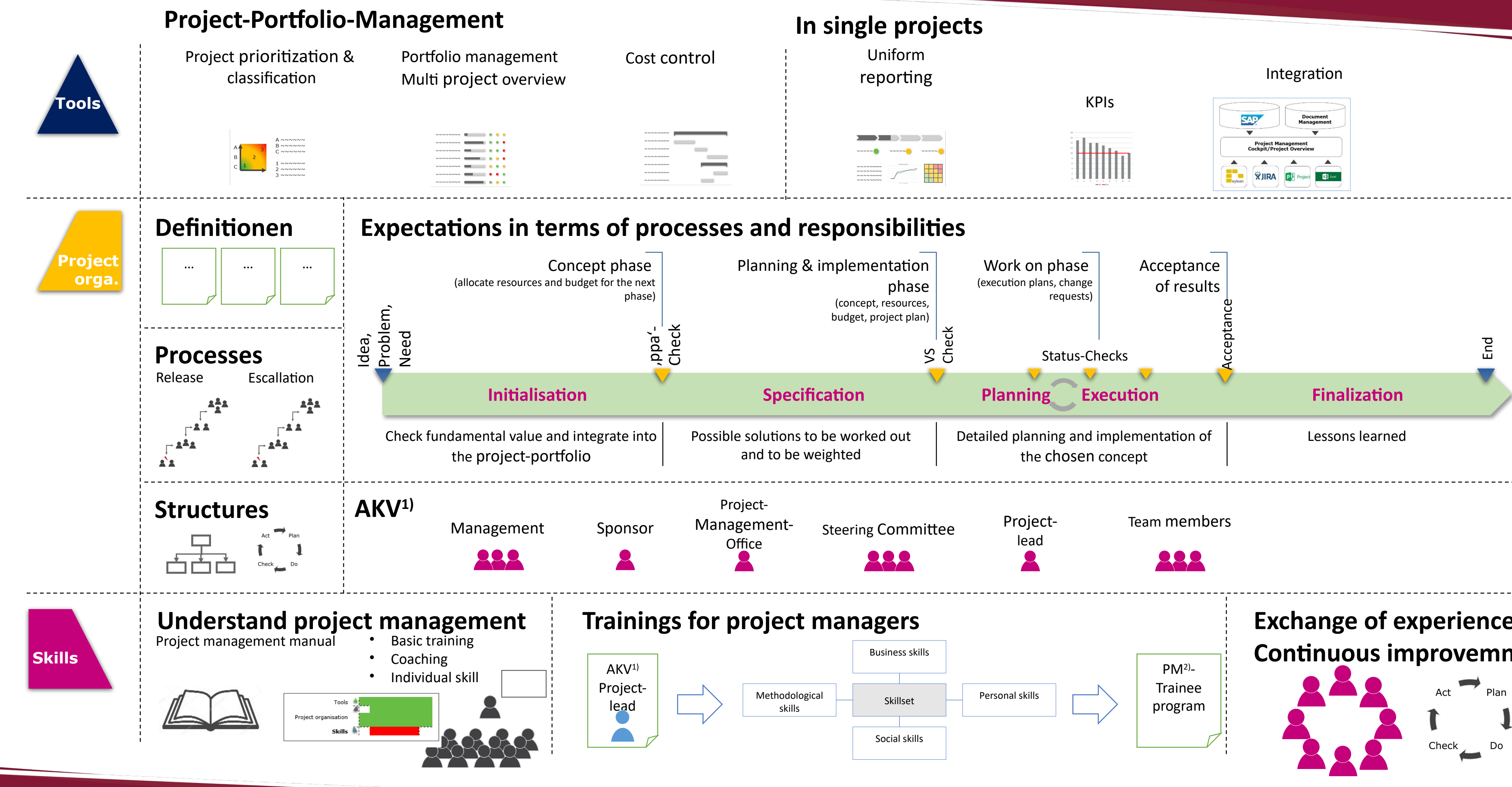


THE TTS PROJECT MANAGEMENT CONCEPT





1) AKV := Tasks, competences (decisions), responsibilities  
2) PM := Project manager





PROJECT ORGANISATION

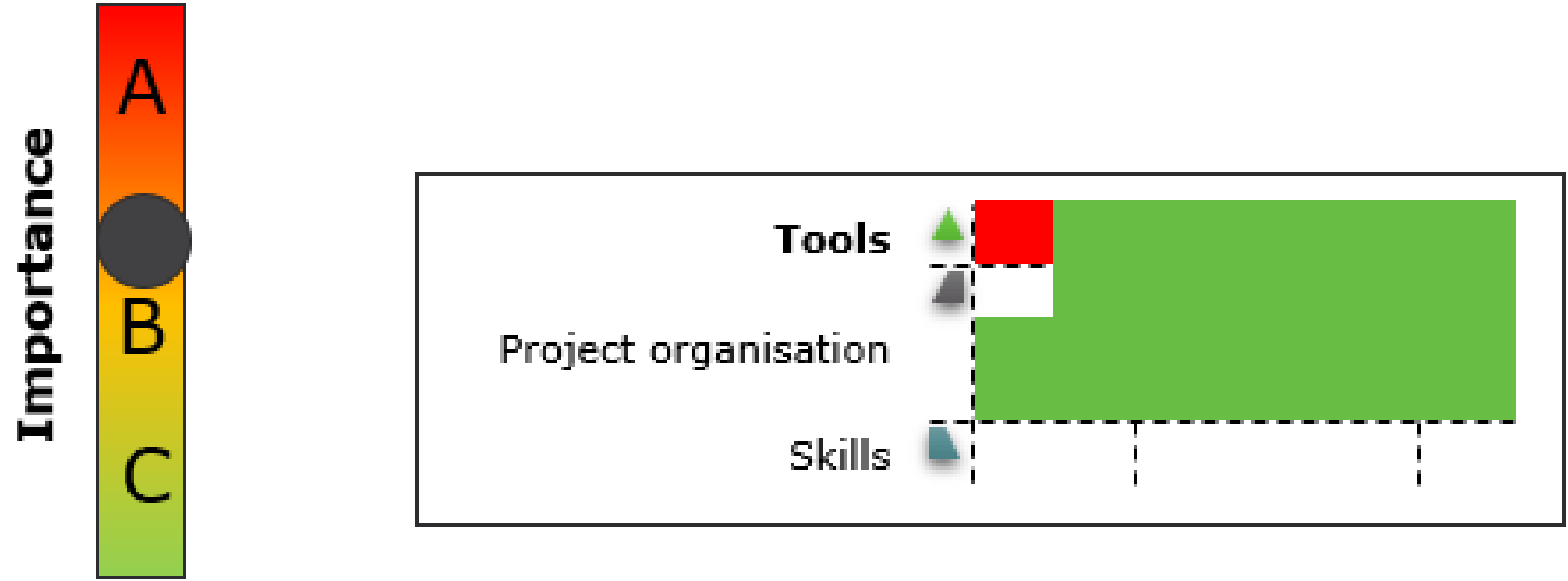




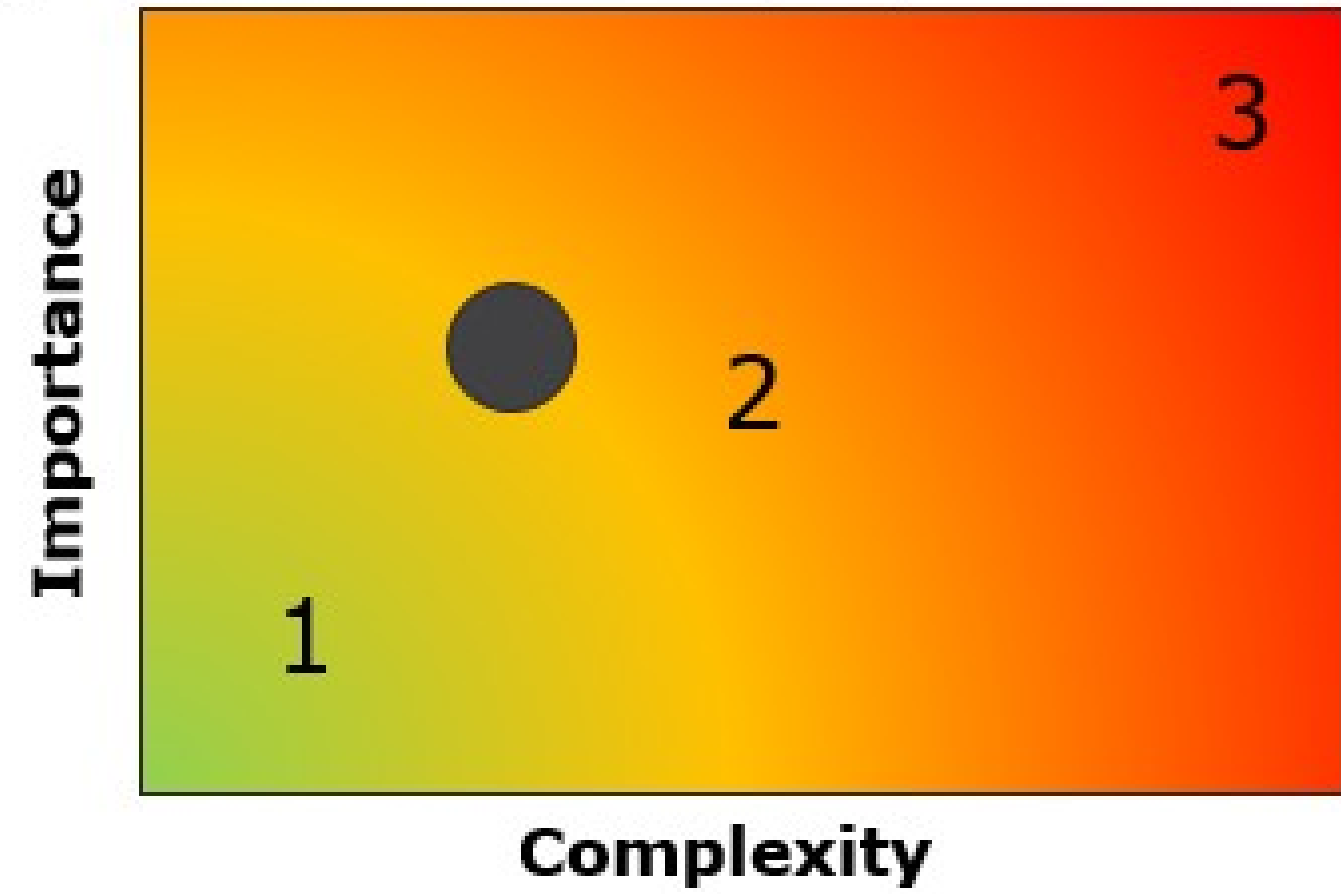
TOOLS: PROJECT PRIORITISATION AND CLASSIFICATION

- We want to **use** our **capacities** for the **most relevant projects** for our company. Therefore we need to **prioritize** our projects.
- We want our **projects to run without problems**. Therefore we need to chose the **right project managers**. We get some help coming from the **classification of our projects**.
- **Requirements** of a successful project classification and prioritisation:
  - Easy to use and simple (<5 minues)
  - Bsed on meaningful and, if possible, objective criteria
  - Sufficient in order to guarantee a first, rough orientation
- We **prioritize** projects regarding their **importance** and **classify** them in degées of **complexity**. We use predefined criteria to weight importance and complexity.

project prioritisation → project selection



project classification → project selection





Tools: Project classification leading to the best choice of project managers

Class	Description	Activities
Class 1	<b>Small projects:</b> low importance from a company point of view, clear targets, no uncertainty about how to get the expected project results.	Young project managers use smaller projects for training in addition to their running business. Project proposal are following the existing budget rules.
Class 2	<b>Mid sized projects:</b> important for the company but a potential failure would not turn into a existential risk for the company. Mid sized projects involve more than three departments.	Allocation of an experienced project lead with strong methodological knowledge.
Class 3	<b>Large projects:</b> the success of the company depends on this project class. There is a high risk to deviate from the original project plans.	Experienced project leaders with a large personal and methodological skillset and with enough time to run large projects in order to handle the complexity of class 3 projects.



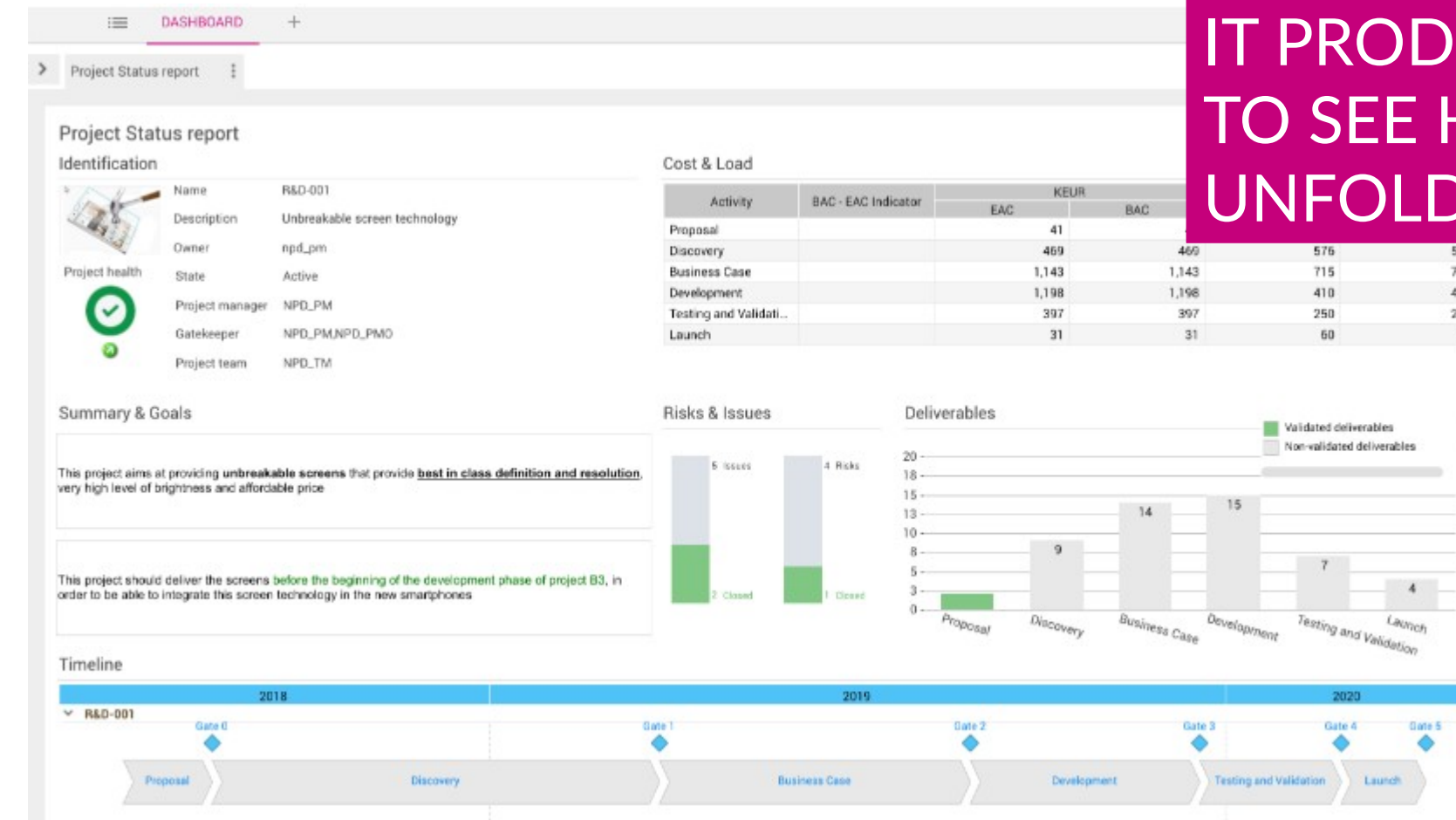
## THE OUTPUTS



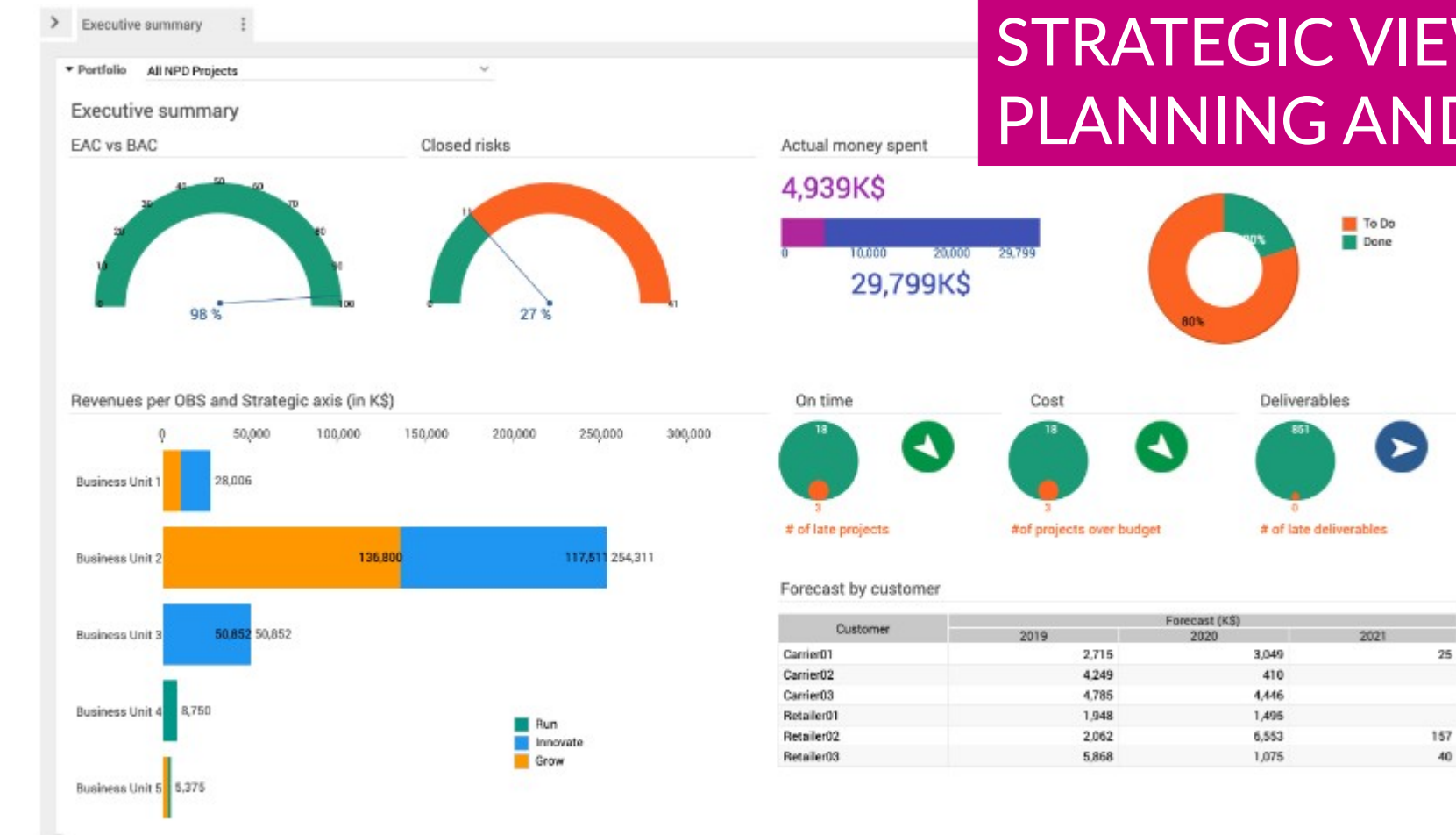


## THE OUTPUTS

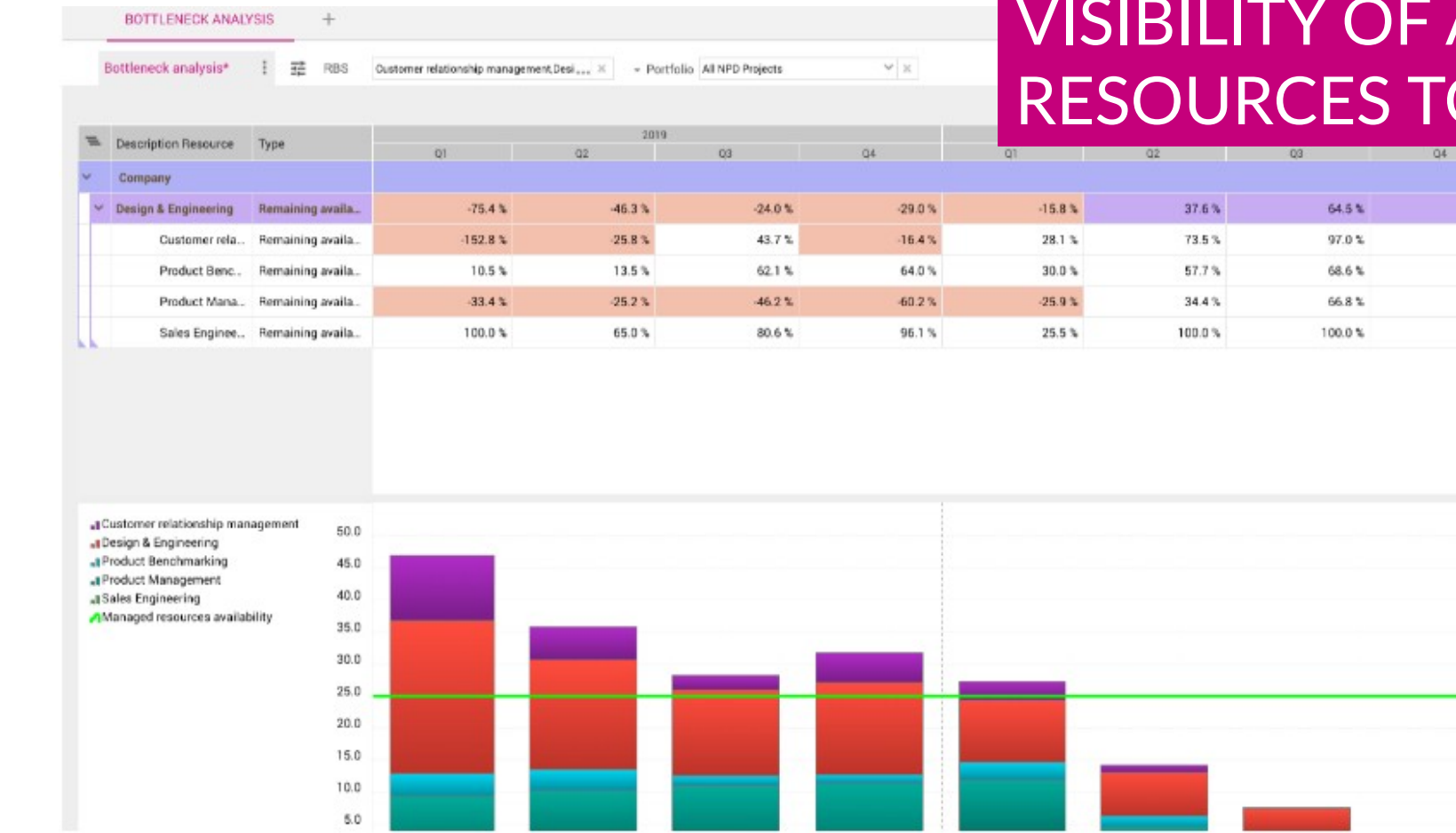
### IT PRODUCT ROADMAP TO SEE HOW PROJECTS UNFOLD



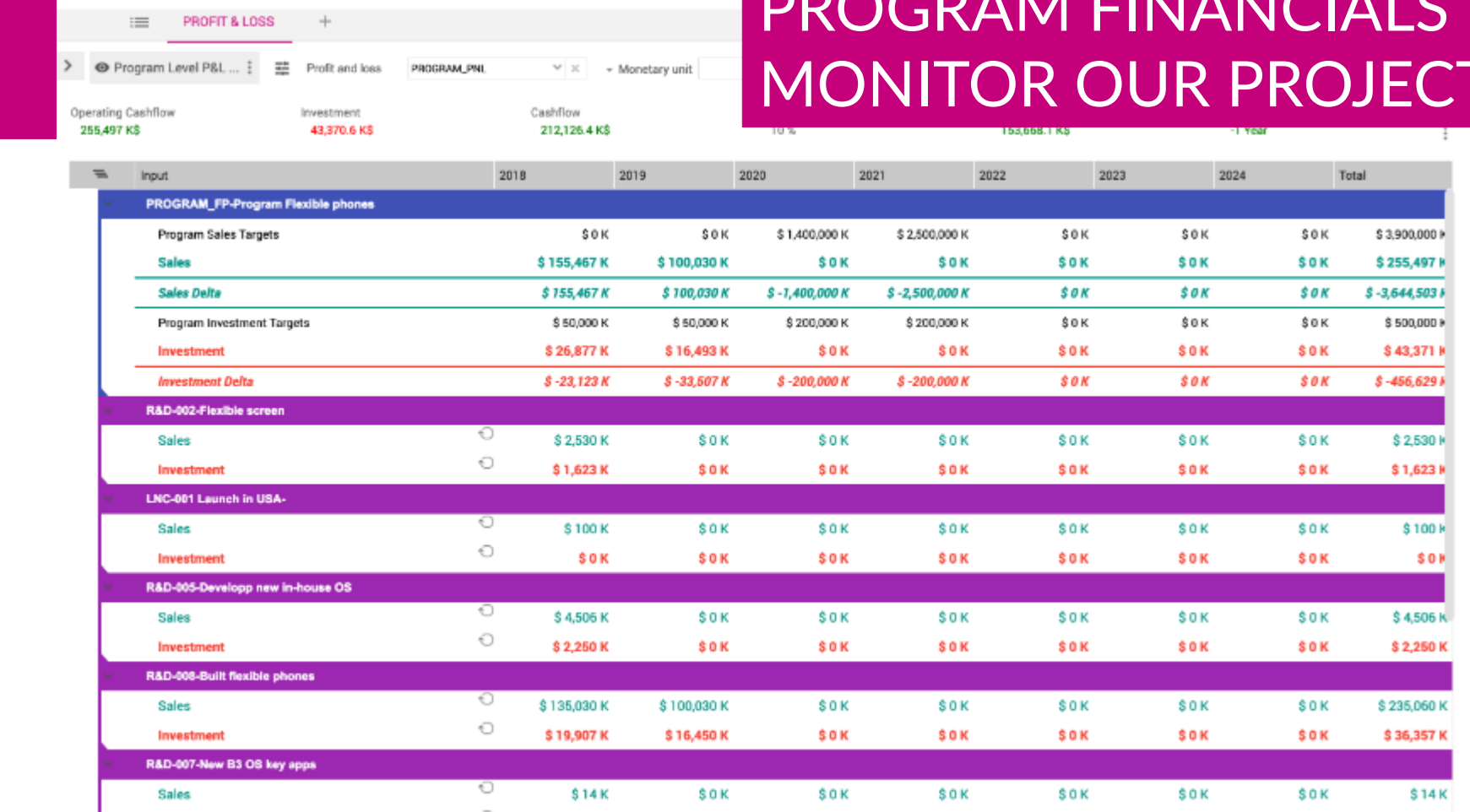
### STRATEGIC VIEW OF REPORTING FOR PLANNING AND ANALYSIS



### VISIBILITY OF AVAILABILITY OF RESOURCES TO MANAGE CAPACITY



### PROGRAM FINANCIALS TO HELP US MONITOR OUR PROJECTS



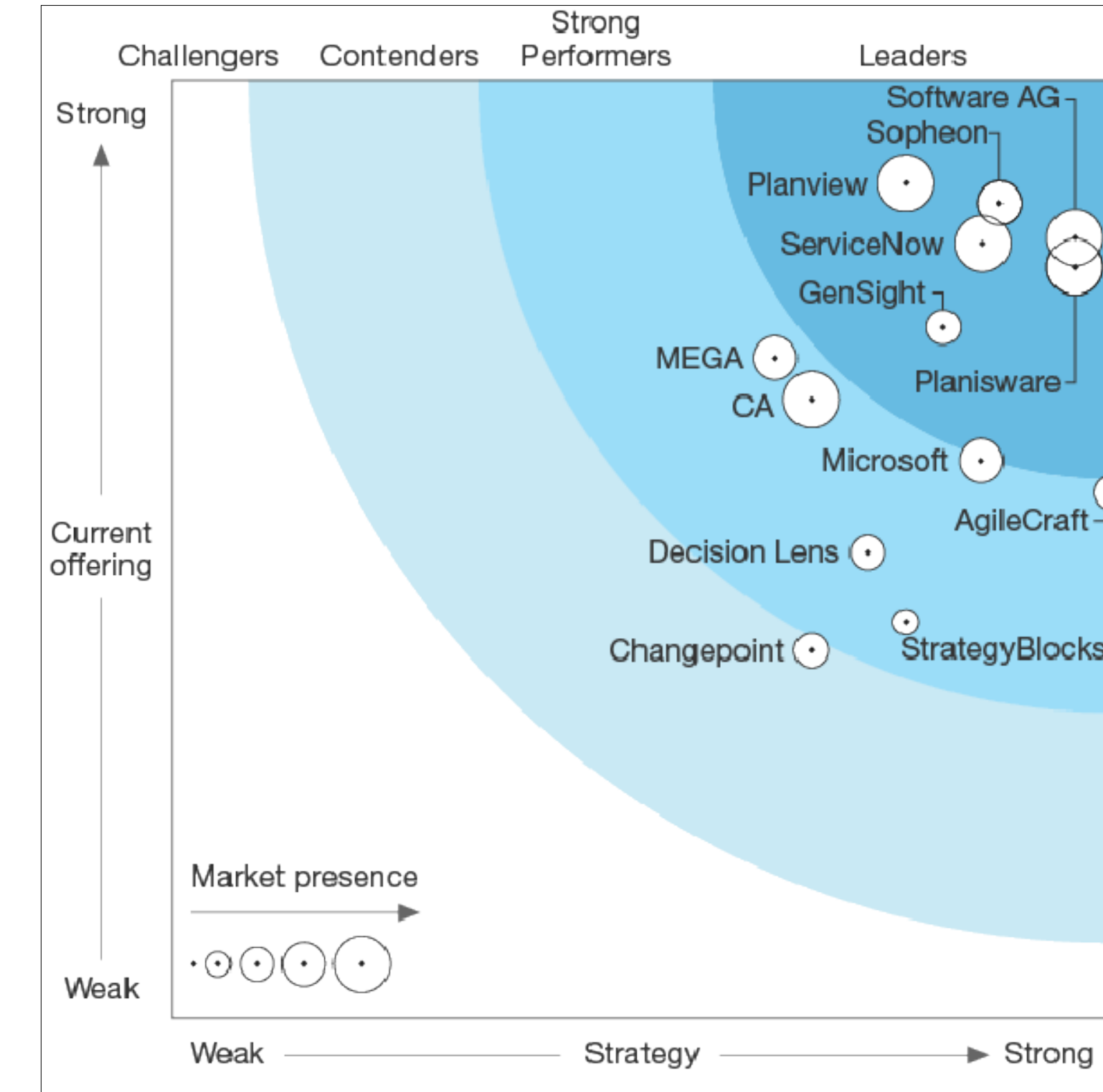


## PLANISWARE

The Forrester Wave™: Strategic Portfolio Management Tools Q3 2017

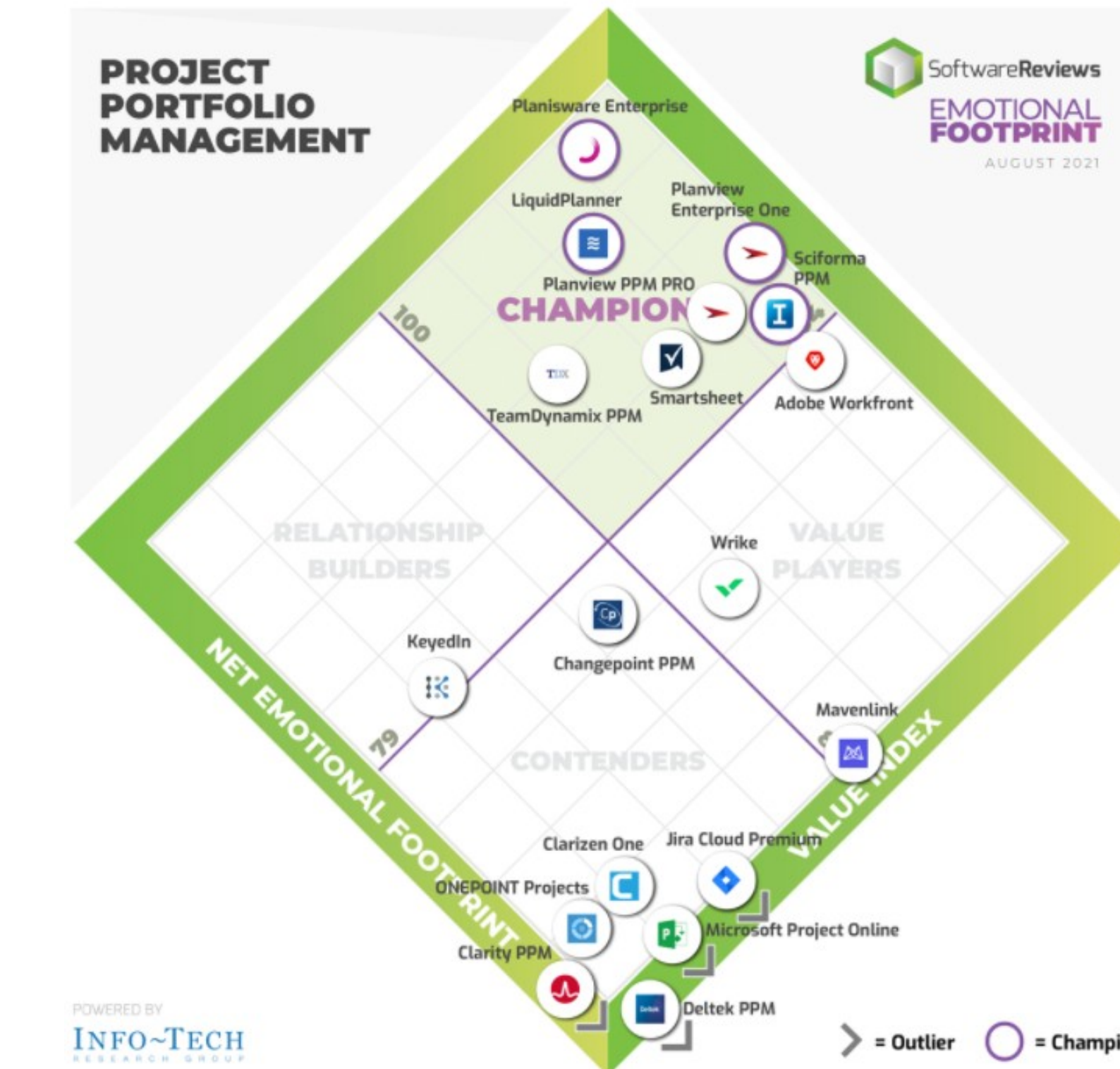
Planisware is among the leading vendors and provides **ample support in all capabilities**, with investment planning, program and road map capabilities highlighted as particular strengths.

FORRESTER®



#1 Champion in Info-Tech's Diamond chart for Project Portfolio Management

“Planisware users have embraced our new enterprise architecture and recently **enhanced strategy-oriented features**,” commented Antoine Villata, CEO of Planisware North America. “We’ve organically integrated features like **strategic roadmapping, scenario creation, and financial simulation** into our Strategic PPM solution, and we’re always delighted to see new analysis evaluating Planisware’s market position.”



Planisware

FESTOOL

Project Controls  
EXPO  
London, UK



# Q & A

